



Real Estate

March 2024

# Amundi Real Estate

*Access the heart of major European cities*

Marketing communication  
Reserved for professional Investors

Confidence  
must be earned

**Amundi**  
ASSET MANAGEMENT



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*working every day in the interest of its clients and society*
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01

## AMUNDI, A TRUSTED PARTNER

*WORKING EVERY DAY IN THE INTEREST  
OF ITS CLIENTS AND SOCIETY*

The no. **1**  
**European asset  
Manager**  
in the global top 10<sup>(1)</sup>



International coverage and local expertise,  
in over **35 countries** in Europe, Asia-  
Pacific, the Middle East and the Americas



**An entrepreneurial culture**  
focused on the client and team spirit

More than  
**€2,000** billion  
in assets under  
management<sup>(2)</sup>



**6 platforms**  
for international management<sup>(4)</sup>



**A full range of expertise**  
specialising in fixed income, equities, real  
and alternative assets, multi-asset  
management, and money market  
solutions in public and private markets

The **highest**  
market  
capitalisation  
in Europe<sup>(3)</sup>



**5,500**  
employees



Unique positioning to deliver  
high-quality services  
to over **100 million** private clients,  
institutional investors, and government  
entities worldwide.

1.Source: IPE "Top 500 Asset Managers" published in June 2023, based on assets under management at 31 December 2022.

2.Amundi data as at 31/12/2023

3.Among traditional asset managers – Refinitiv, December 2023.

4.Boston, Dublin, London, Milan, Paris and Tokyo

# ESG AMBITION 2025: AMUNDI STRENGTHENS ITS AMBITIONS FOR A FAIR ENVIRONMENTAL TRANSITION

Since its creation in 2010, Amundi has made responsible investment a cornerstone of its corporate strategy when it placed environmental and social responsibility as one of its four founding pillars.

## STRENGTHENING OUR OFFER IN RI<sup>1</sup> SAVINGS OFFERING FOR SUSTAINABLE DEVELOPMENT



- 1 100% of Amundi's actively managed open-ended funds<sup>2</sup> will have the objective to get a portfolio transition profile better than its universe
- 2 Establish a broad "Net Zero" offering
- 3 Reach €20bn of assets in impact investment strategies through the launch of new investment solutions targeting a positive environmental and social impact
- 4 40% of the total ETF range will be ESG to accelerate and facilitate access to responsible investments
- 5 Provide clients with access to cutting edge sustainability analytics through "ALTO Sustainability"

## DEEPENING THE INTEGRATION OF ESG IN OUR INVESTMENT SOLUTIONS



- 6 **Broaden the dialogue to +1,000 companies.** Amundi will massively expand its engagement and voting on companies' strategies to align with the Paris Agreement by increasing the scope in order to contribute and accelerate the required global transformation.
- 7 **Divest from unconventional hydrocarbons.** From 2022<sup>3</sup>, Portfolios will progressively reduce their exposure to companies where unconventional hydrocarbons exploration and production represent more than 30% of their activities<sup>4</sup>.

## SETTING OBJECTIVES INTERNALLY IN LINE WITH COMMITMENTS



- 8 Embed an extensive integration of ESG criteria into the remuneration policy
- 9 Reduction of Amundi's operational emissions by -30% per employee
- 10 Presentation and advisory vote of "Say on climate"

1. RI: Responsible Investing  
 2. Scope of actively managed open funds, where the ESG mainstream and Transition rating methodology is applicable.  
 3. Application perimeter as defined by the Amundi RI policy.  
 4. nconventional extraction: oil sand, shale oil & gas.





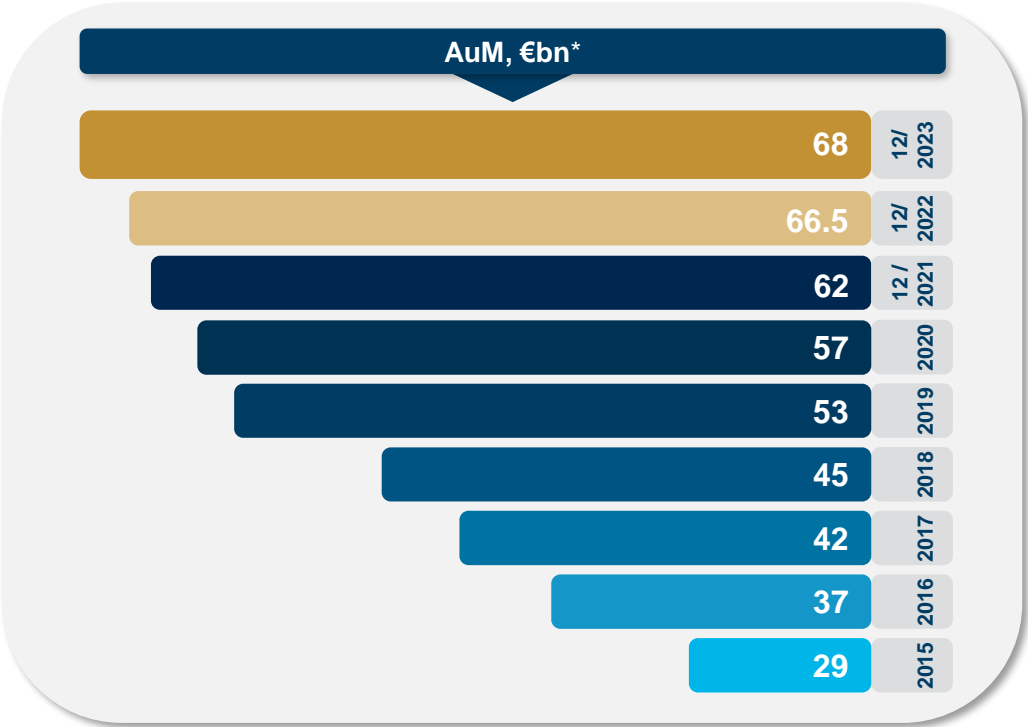
02

## **AMUNDI ALTERNATIVE & REAL ASSETS**

*SPECIALIST IN PRIVATE MARKETS,  
ALTERNATIVE AND REAL ASSETS*

# AMUNDI ALTERNATIVE & REAL ASSETS (ARA): A GROWING PLATFORM

On the back of a multi-decade expertise in private markets, Amundi has launched a dedicated division with the ambition of being an **access facilitator** in **Alternative and Real Assets**



\*Source: Amundi, as of end December 2023 - Including pockets managed on behalf of other expertise.

\*Source: Amundi, as of end December 2023

€68 bn

Of AuM\*

40

Years expertise

c.280

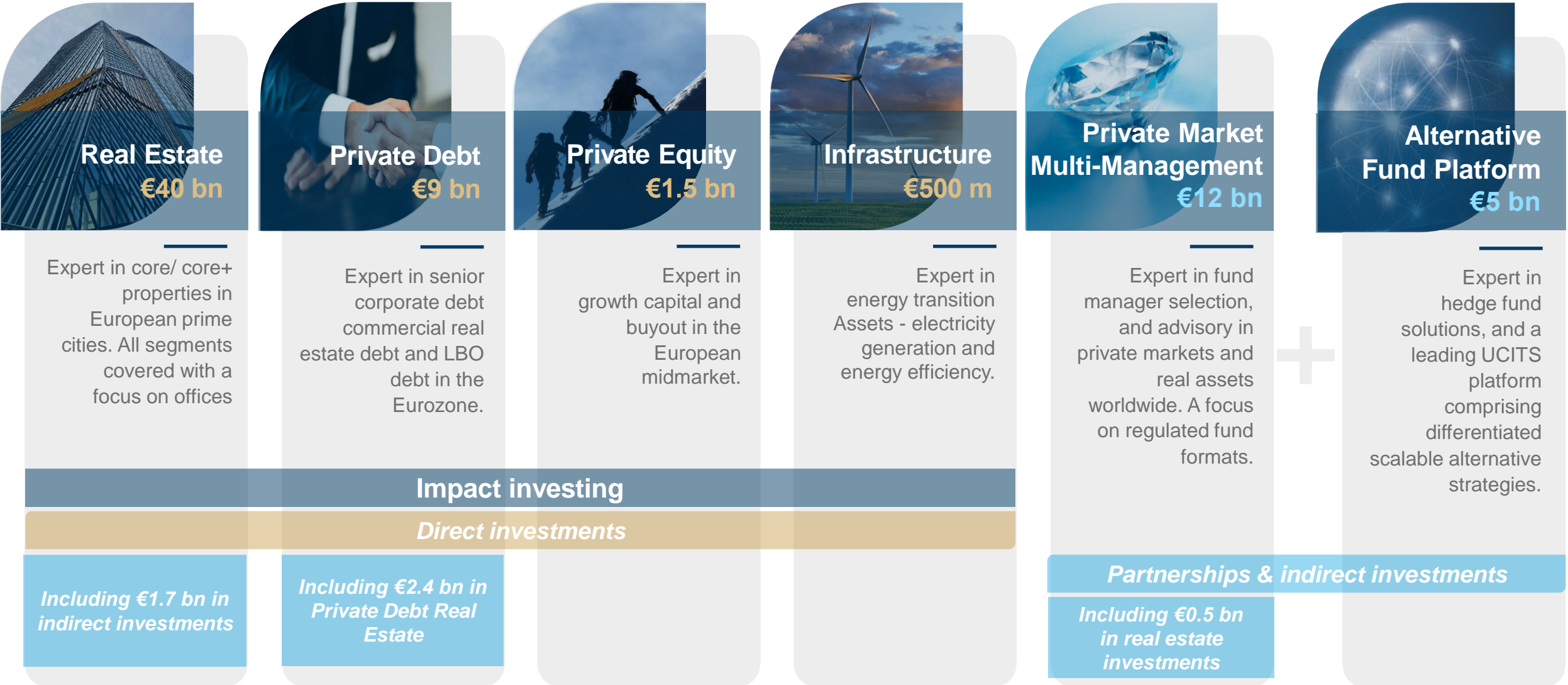
Employees and partners

Offices

- Paris
- London
- Milan
- Luxembourg
- Barcelona
- Madrid
- Dublin

# AMUNDI ALTERNATIVE AND REAL ASSETS' AREAS OF EXPERTISE

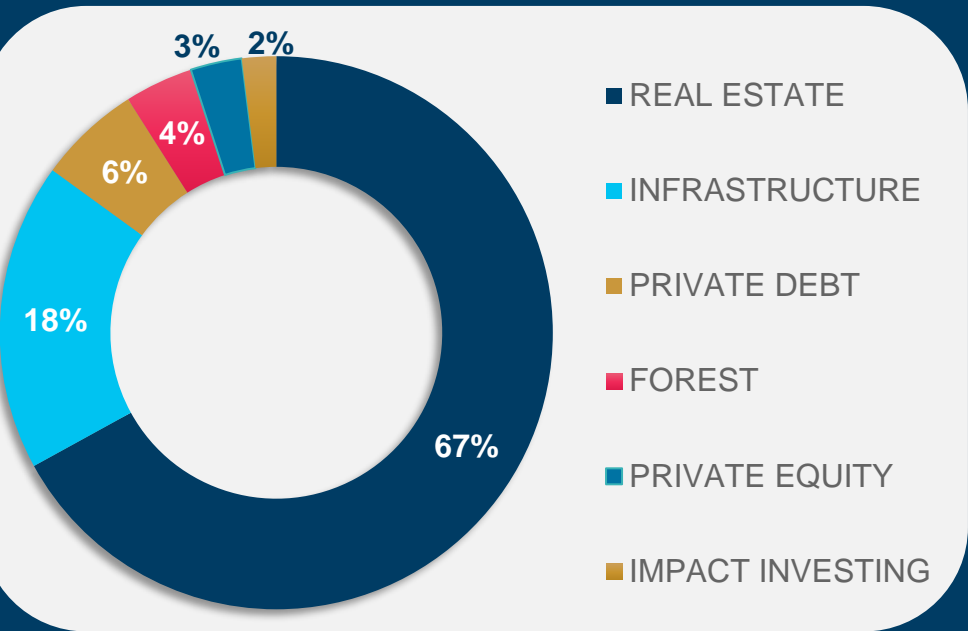
The ambition to make alternative and real assets accessible to all with the highest standards in Asset Management



Source: Amundi, as of end December 2023

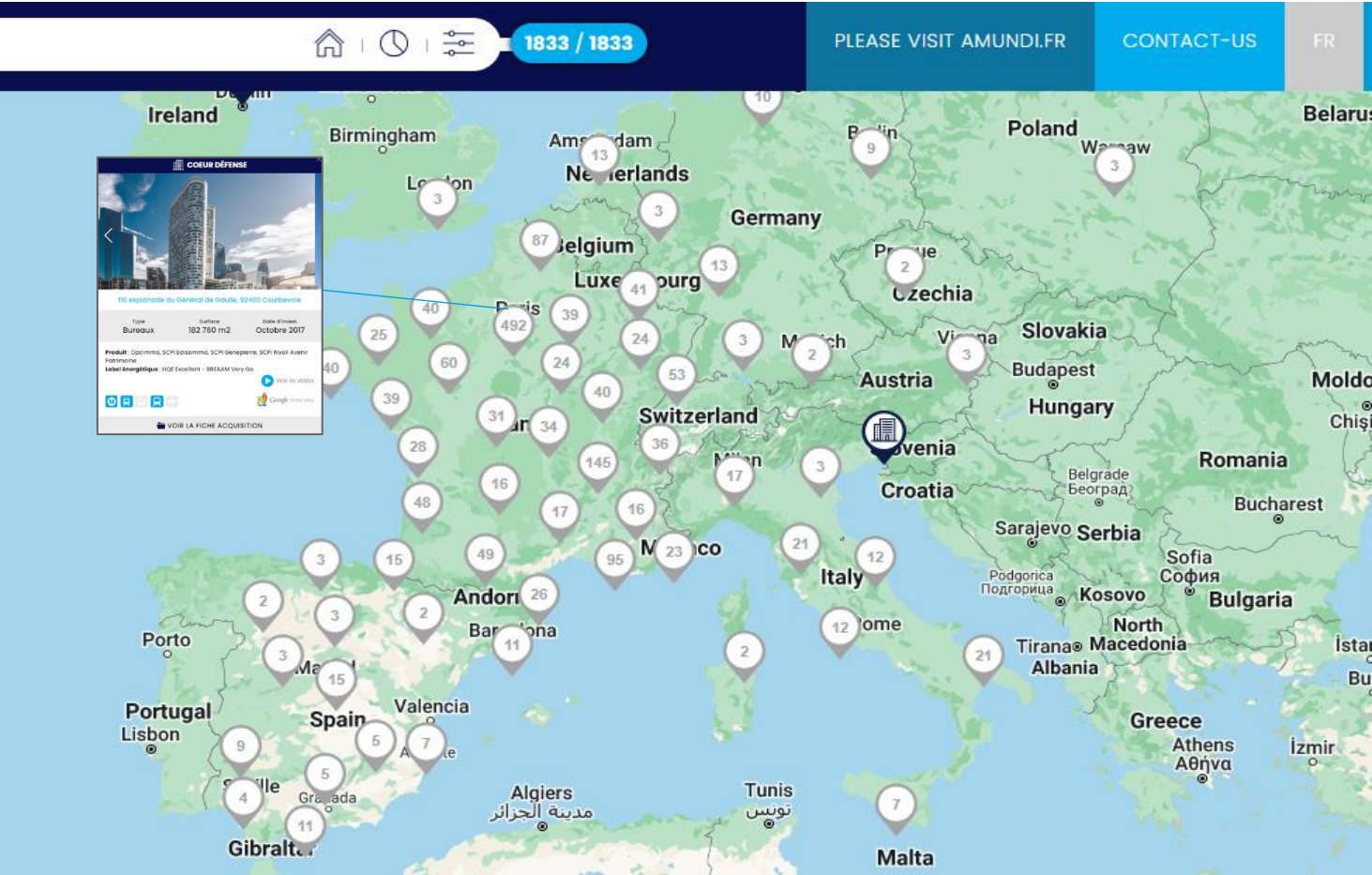


+1,800 ASSETS INVESTED IN EUROPE



Find out more on our investments on <https://real-assets-interactive-map.amundi.com/>

An online interactive map to drill down at asset-class level. Zoom in on any individual investment with factsheets on properties, portfolio companies, issuers, renewables, timberlands.



Source: Amundi, Data as of end December 2023



03

## AMUNDI REAL ESTATE, *A LEADING PAN-EUROPEAN PLAYER*



**€40 bn**  
of AuM\*



**135**

Dedicated people\*



**+1,200**

properties in Europe\*



## A leader in European prime cities

- Amundi Real Estate is a company specialized in developing, structuring and managing European focused property funds.
- Thanks to the power of its fund raising and of its assets under management, Amundi Real Estate carried out the largest transactions in the European market, with €3 bn of acquisitions and a total of €6.2 billion in transactions over the last 4 years (2020-2023)\*.
- Amundi Real Estate sources assets across Europe, structures the acquisitions and their financing, and manages all type of properties with a focus on Offices
- 1,200+ properties in France, Italy, Germany, the Netherlands, the Czech Republic, Luxembourg, Spain...

## A comprehensive offering

- Commingled Funds (closed-end and open-ended); Dedicated Funds; Club Deals & Joint Ventures; Mandates (tailor-made solutions).
- A leading player in managing and structuring regulated funds in France\*.
- A gate keeper for international clients looking to access the European Real Estate market for diversification purposes.

\*Source: Amundi Real Estate, Data as of end December 2023 – Including pockets managed on behalf of other expertise.

\*\*Source: IPE Real Assets Top 150 Real Estate Fund Managers, published in December 2022, data as at end of June 2022.

\*\*\*Sources: IEIF, as at end of December 2023

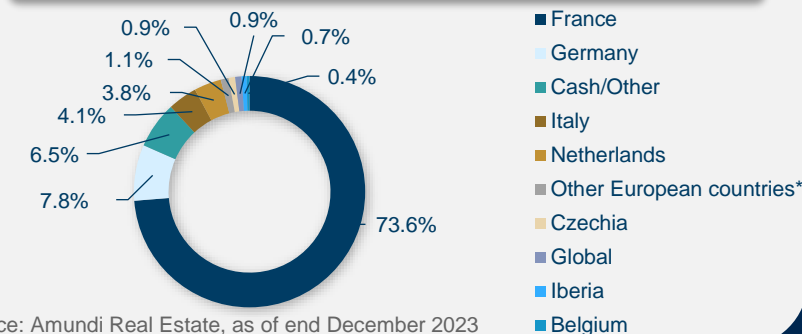
**N°3** In office real estate in Europe\*\*

**IPE REAL ASSETS**

**N°1** In Retail Real Estate funds in France by capitalisation\*\*\*

**IEIF** INSTITUT DE L'ÉPARGNE IMMOBILIÈRE & FONCIÈRE

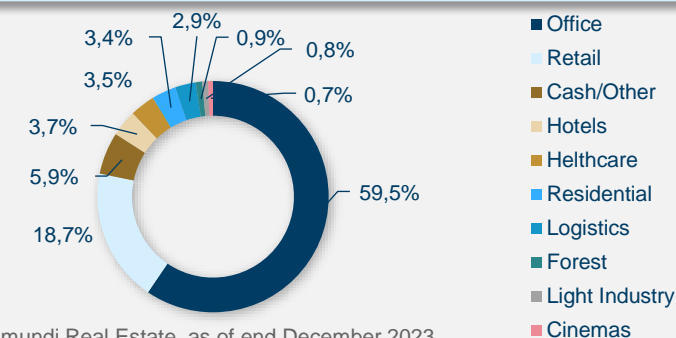
### Overview of Amundi Real Estate assets per country



Source: Amundi Real Estate, as of end December 2023

\*Luxembourg, Austria, Poland, Ireland, UK, Nordics

### Overview of Amundi Real Estate assets per sector



Source: Amundi Real Estate, as of end December 2023

A MAJOR PLAYER ON THE EUROPEAN OFFICE REAL ESTATE MARKET

Since  
1979

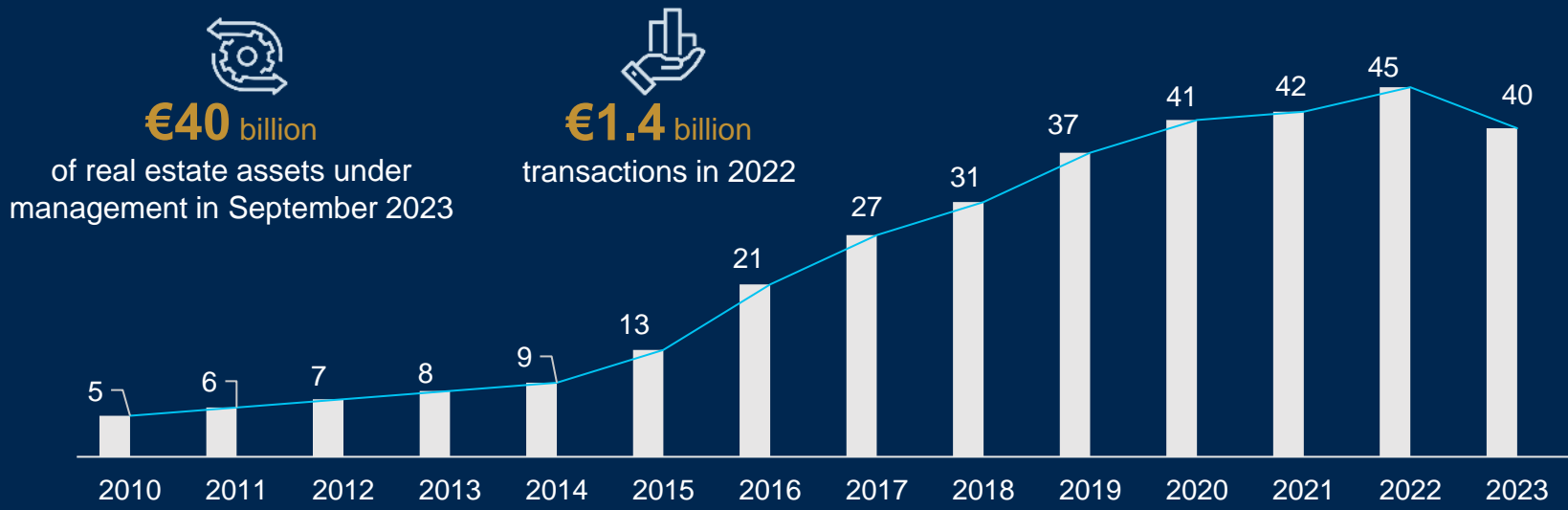
N°3

of office real estate management  
companies in Europe<sup>(1)</sup>



Amundi Real Estate is today:

AuM<sup>(2)</sup>



1. On the Dec. 2022 IPE Real Assets ranking based on assets managed as of 30/06/2022.  
2. Source: Amundi Real Estate, Data as of end December 2023



## AN OFFERING ADAPTED TO ALL CLIENT TARGETS

- Amundi Real Estate brings clients access to all of its strategies in the form of direct investments

### MANDATES

### CLUB DEALS

By managing emblematic club deals with European insurers has enabled Amundi Real Estate to be one of the main players in **retail real estate investments in France\***.

### DEDICATED OR COLLECTIVE FUNDS

- **All the formats offered are adjustable according to the investor's choices:**

- > management strategy
- > risk profile
- > level of indebtedness
- > legal form
- > jurisdiction

Sources: ASPIM and EIF, as at end December 2023



# INVESTMENTS IN ALL SECTORS, MAINLY FOCUSED ON OFFICES

Breakdown of Amundi Real Estate assets in % of valuation by sector

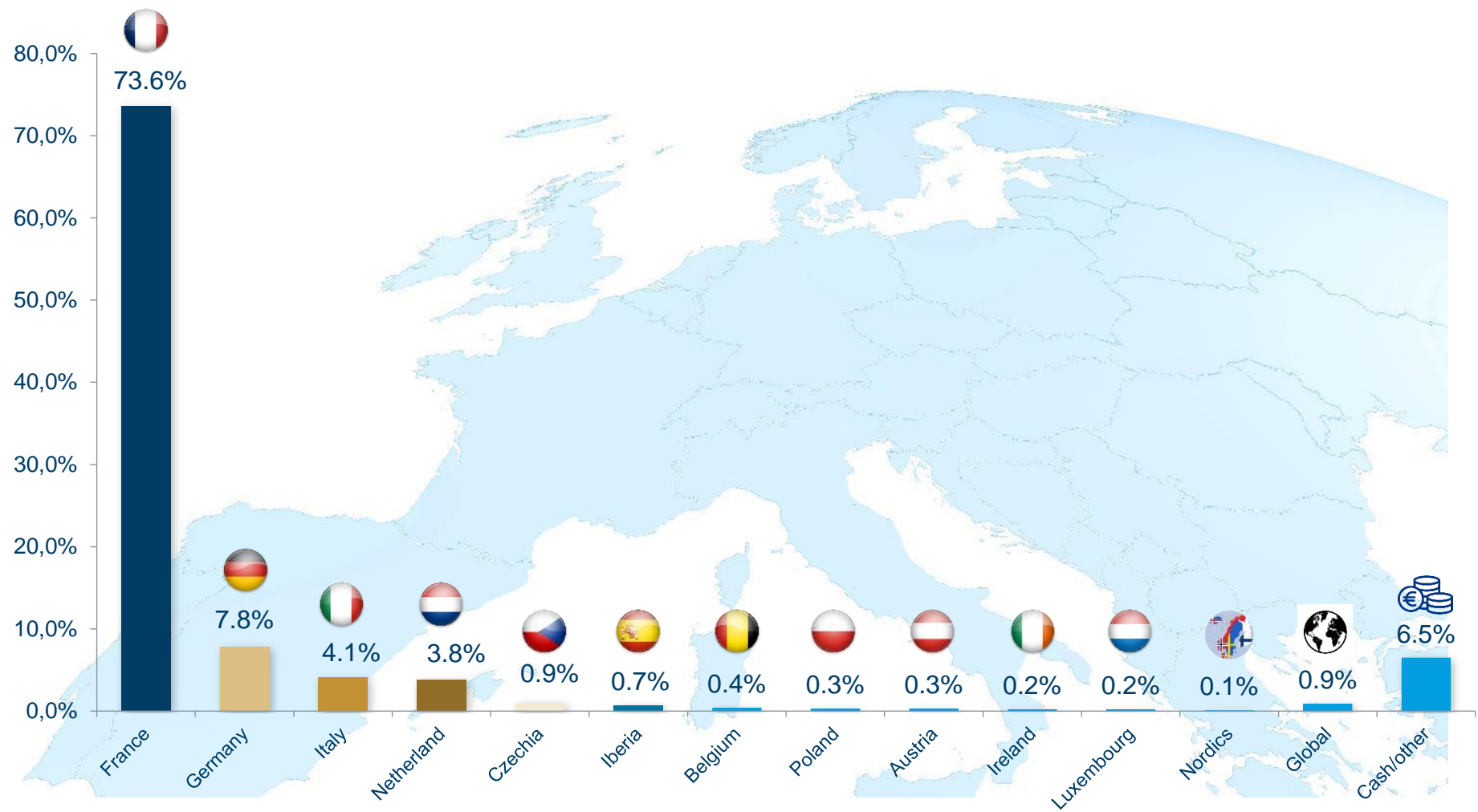


Source: Data Amundi Real Estate, as of end December 2023

Amundi Immobilier structures acquisitions and their financing and manages all types of assets with a predominance for office real estate



Breakdown of Amundi Real Estate assets, in number of assets, by geographical region



Source: Amundi Real Estate, Data as of end December 2023

STRATEGIC GEOGRAPHIC DIVERSIFICATION

Amundi Real Estate operates across all European markets through an experienced team based in Paris, Milan, Luxembourg and via local partnerships (e.g. Germany, Czech Republic, Spain).

# FLAGSHIP ASSETS





# EXAMPLES OF ACQUISITIONS MADE IN 2021-2022

## « Soho House Paris »



Hotel



45-47 rue de la Bruyères  
75 009 PARIS - FRANCE



3,757 sqm



## Avenue de Suffren



Residential



147 avenue de Suffren  
75015 PARIS - FRANCE



1,044 sqm



## « Campus Grand Parc »



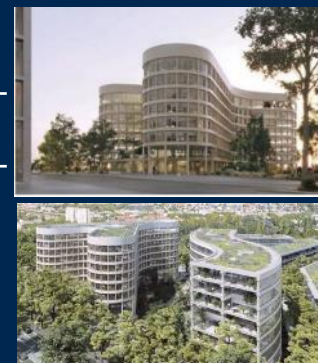
Office



VILLEJUIF - FRANCE



28,568 sqm



## « SPRING »



Office



98 Rue Félix Esclangon –  
GRENOBLE - FRANCE



13,482 sqm



## « Carré Sénart »



Retail



LIEUSAINT (77)- France



33,232 sqm



## « Eau de Verveine »



Healthcare



13 cours Gambetta –  
MONTPELLIER - FRANCE



683 sqm



Source: Amundi Real Estate, Data as of end December 2023

# A RIGOROUS INVESTMENT PROCESS

Amundi Real Estate carried out the largest transactions in the European market, with **€3 bn** of acquisitions and a total of **€6.2 bn** in transactions over the last 4 years (2020-2023)\*.



Source: Amundi Real Estate, Data as of end December 2023

### AFTER INVESTMENT



#### 5

##### Active asset management

- > Defining the asset management strategy and updating the property business plan
- > **ESG:** A rating of the building based on 14 environmental and social criteria, carried out upon acquisition and renewed every 3 years maximum. Monitoring of the performance of the asset with respect to all the themes evaluated is carried out.
- > **Reporting on decisions and events at asset level**
- > **Corporate lifespan and accounting reporting for fund**

- > Asset Management
- > Fund Management
- > ESG

#### 6

##### Disposal

- > Optimising the asset sale schedule
- > Preparing for sale of the asset (updating data)
- > Closing of sale of asset and attached conditions

- > Asset Management
- > Fund Management



## AN EXPERIENCED MULTIDISCIPLINARY TEAM



**MARC BERTRAND**

CEO Amundi Real Estate

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**ANTOINE AUBRY**

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Chief Responsible Officer

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Amundi Immobilier has undertaken for several years to integrate **ESG into its real estate asset management policy.**

## OUR GOAL



To address the challenges and impacts of climate change and new ways of working

In this respect, Amundi Real Estate disposed of **assets that perform poorly** from an energy perspective and whose potential for change was judged insufficient.

# A RESPONSIBLE INVESTMENT APPROACH

## Timeline of the Amundi Real Estate ESG methodology

As an asset manager that is committed to the development of an ESG approach within its sector of activity, Amundi Immobilier participates in industry working groups set up to discuss such issues.

Amundi Real Estate draws up a **Responsible Investment Charter** to structure and facilitate the application of ESG criteria to all its business lines. The charter explains how the assessment tool is applied to steer and guide the management of a fund.

Amundi Real Estate refines this rating system to come into line with the requirements of the 'ISR' sustainable investment label. This involves incorporating a governance focus with criteria such as: the assessment of companies' main service providers and renewable energy use. This tool results in an "SRI performance" rating (see the section on building assessments).

Update of the **Responsible Investment Charter**



### ESG TEAM, WHICH IS TASKED WITH:

- Monitoring the completion of ESG scoring for each building,
- Completing the scoring for the main stakeholders (property managers, facility managers, developers, etc.),
- Overall ESG analysis of the funds,
- Monitoring non-financial ratios, particularly regulatory ratios,
- Helping the various teams to satisfy the criteria that must be met to secure SRI labels and to monitor the fund's objectives,
- Providing training to the teams on changes to regulations,
- Annual reporting on the non-financial performance of funds.

### OUR PLEDGES AND OUR CONTRIBUTIONS TO INDUSTRY BODIES





# INCORPORATING ESG CRITERIA INTO REAL ESTATE ASSET MANAGEMENT

Our responsible investment pledge involves integrating the three Environmental (E), Social (S) and Governance (G) pillars into the methodology we use to analyse<sup>(1)</sup> and manage real estate assets. This ensures that our assessment of non-financial performance is perfectly adapted to this particular asset class and covers all types of buildings (offices, shops, hotels, etc.).



## ENVIRONNEMENTAL

Measuring a building's intrinsic environmental performance, namely its energy performance, carbon emissions and the quality of water distribution installations.



## SOCIAL

Measuring the quality of a building by assessing the standard of the installations and services intended for its users..



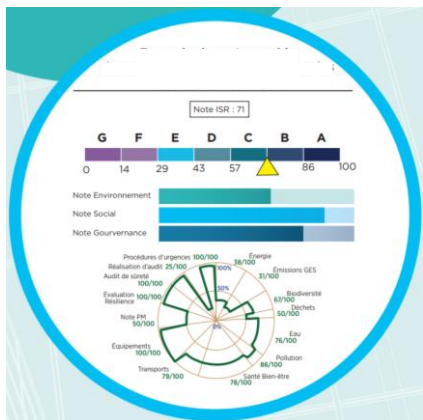
## GOVERNANCE

Measuring the quality of a building's management and of the involvement of key stakeholders in our responsible approach.

(1). Details concerning the rating criteria are available in the "Methodology" section of the Responsible Investment Charter available on: <https://www.amundi-immobilier.com/Notre-Engagement-Responsable>

Amundi Real Estate applies and deploys its **Responsible Investment Charter** for its properties in portfolios and for each new acquisition.





The Amundi Immobilier ESG scoring system assesses each building according to 14 themes spread over the three E, S and G pillars.

- These 14 themes are based on an analysis of 47 criteria within a building.
- The scores achieved in each theme are aggregated to produce an SRI rating (see image below) ranging from 0 to 100. This rating ranks assets on a scale of A to G, with A being the best possible rating (100).
- The building is rated on acquisition then reviewed at least every three years or after any major developments or works

The summary of the audit conducted on each asset includes the following:

- An asset profile
- The latest known environmental performance
- An assessment of regulatory risk that reflects the asset’s compliance with the applicable environmental regulations;
- A carbon footprint assessment (scopes 1 to 3)<sup>(2)</sup>
- The risks associated with a loss of biodiversity

(1). Assessment methodology, 2021 version. (2). Source: [Taloen database kept by the Observatoire de l'Immobilier Durable](#)  
Scope 1: relates to the building’s direct GHG emissions: combustion from fixed sources (fuel oil, gas, fuel for boilers) and mobile sources (company vehicle fleet) and refrigerant leaks ; Scope 2: relates to indirect emissions associated with the production of electricity, heat or imported steam for heating, air conditioning or lighting ; Scope 3: relates to non-energy emissions linked to the entire value chain such as services, employee travel, waste management, etc.

OUR  
COMMITMENT



100% of real estate assets under management to be given a  
rating

Details concerning the rating criteria are available in the “Methodology” section of the Responsible Investment Charter available on: <https://www.amundi-immobilier.com/Notre-Engagement-Responsable>

EXAMPLES  
RESPONSIBLE ACQUISITIONS

FLORESCO

 Office property

 2 avenue Pasteur  
94160 Saint-Mandé

 31 Acquisition: 2022

 20,653 sqm

 HQE Construction, BREEAM Construction / Rénovation, Effi  
nergie+ 2013, Well Silver, Wired score, Accessibilité A

 ESG SCORE: 80/100



THE CURVE

 Office property

 Rue du Landy  
93000 Saint-Denis

 31 Acquisition: 2020

 23,372 sqm

 HQE Excellent,  
BBCA (bâtiment bas carbone), E+C-, Effinergie +.

 ESG SCORE: 79.50/100



Source: Amundi Real Estate, Data as of end December 2023

OUR TOOL

Developed with SINTEO



This real estate audit tool makes it possible to map all the buildings under management, whether new or existing, and to evaluate them by assigning them a rating.

- > **Assessing the building's performance**, on assets of all sizes, types and locations, both new and existing A user notice to facilitate appropriation and use by the different teams.
- > **The building's scores on the basis of 8 environmental and social criteria**, as determined upon acquisition and renewed every 3 years maximum or whenever there are significant changes to the building. The property's performance is monitored in terms of all themes assessed at this time.

RESULTS



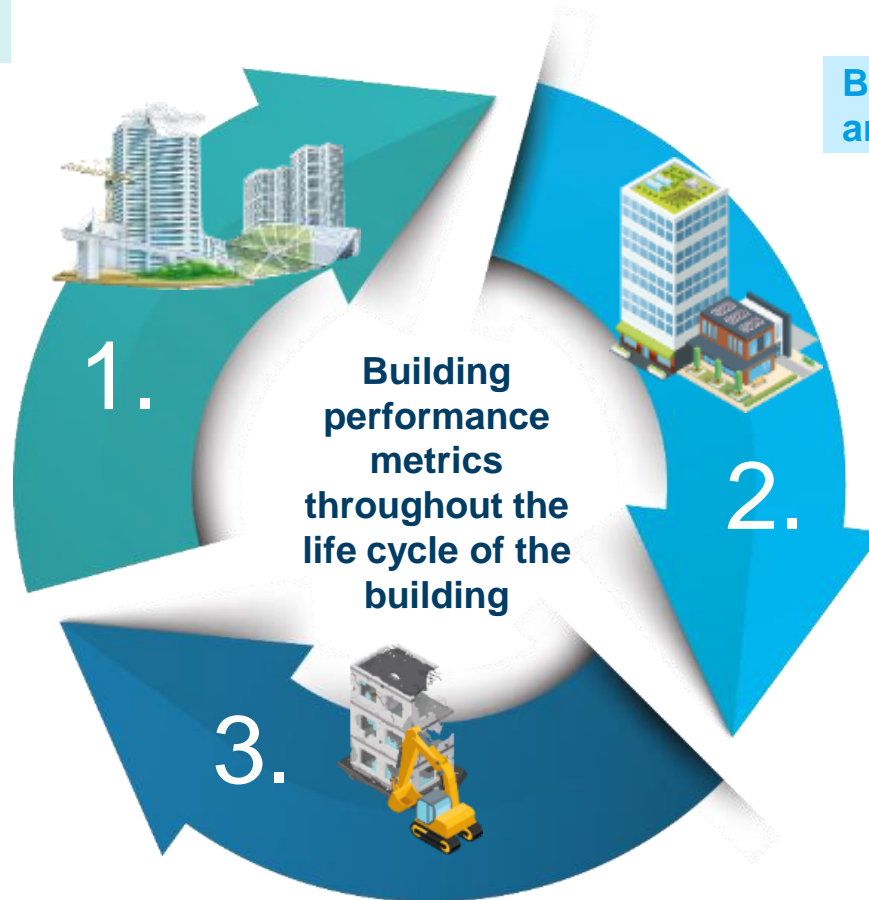
109 buildings certified in total  
Buildings with better environmental certifications





## Construction

- **Acquisition**  
Prior audit based on ESG criteria
- **Construction/renovation/restructuring:**
  - Use of bio-sourced materials
  - Energy optimization
  - Use of renewable energy
  - Development in favor of vegetation and biodiversity
- **Supplier charter**  
intended for Property Managers<sup>(1)</sup>, Facility Managers<sup>(2)</sup> and developers
- **Labeling and certification process**



## Building management and life cycle

### Rental:

- Green lease
- The guide to good practices at work

### ESG audit:

- post-work or at least every 3 years



## Demolition

**Waste recovery and recycling:**  
70% of construction site waste



The teams at Amundi Real Estate are committed to applying a Responsible Investment approach across all their business activities and implement actions covering the entire life cycle of a building.

(1) Property Manager: rental and technical manager

(2) Facility Manager: in charge of managing the operation of buildings

### APPLYING OUR TOOLS TO



#### Asset Management

Our asset managers use this ESG analysis tool in their decision-making process



#### Fund Management

This ESG analysis tool is used by fund managers to consolidate ESG data on assets at fund level, making it a useful steering and decision-making tool for fund managers when it comes to determining the most suitable asset strategy and asset allocation.



#### Investment

Any investment opportunity involves prior due diligence carried out by our acquisition teams. These due diligence procedures relate to the asset itself, but also to the main counterparties involved in the deal.

## KEY FIGURES AS OF 06/30/2023

### MORE THAN 1,200 ASSETS MANAGED

**4.2**

Million sqm of surface area labeled ISR



**≈15**

billion euros of assets under ISR-labelled management (Social Investment Manager, Opcimmo, Rivoli Avenir Patrimoine, Edissimmo and Génépierre assets)



**109**

assets certified



**75 %** of buildings assets since 2019 are less than 10 years old



Source: Amundi as of June 30, 2023

### AMUNDI IMMOBILIER SRI-LABELED FUNDS

June  
2021

**OPCIMMO and Amundi Immo Durable obtain the ISR Label**



December  
2022

**Rivoli Avenir Patrimoine, EDISSIMMO and Génépierre obtain the ISR Label**



For more information on the ISR label, please refer to the website of the Ministry of the Economy, Finance and Recovery: <https://www.lalabelisr.fr/label-isr/>





04

## OUR OFFER TO INSTITUTIONAL INVESTORS

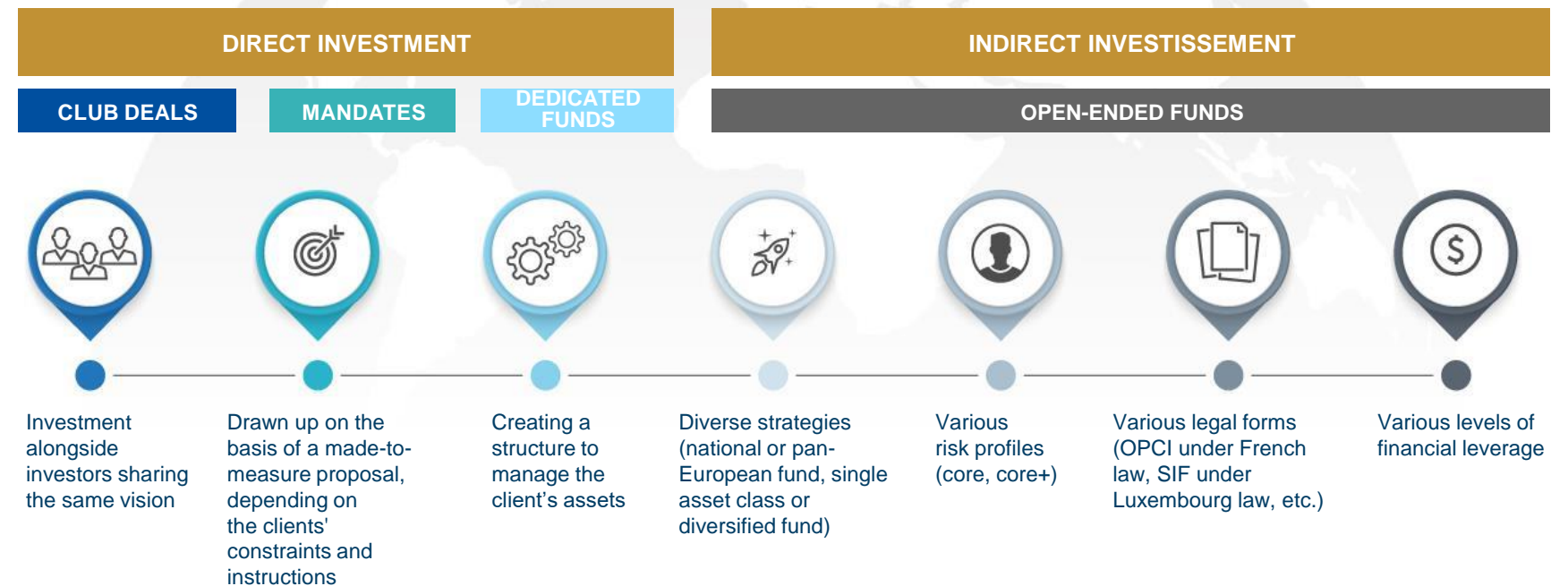
## AN ACTIVE PORTFOLIO MANAGEMENT STRATEGY

**The Amundi Real Estate teams offer investment solutions for accessing different asset types and strategies.**

Amundi Real Estate takes into consideration the combination of restrictions inherent to each one whatever the nature: risk appetite, liquidity, taxation and legislation.

Meeting the demands of its clients and adapting to market opportunities, Amundi creates, develops and manages collective funds, club deals and dedicated mandates.

**It puts forward and implements engineering solutions** applied to specific problems in the real estate sector: delegation of real estate asset management, creating real estate exposure, outsourcing operating assets, co-investment, optimisation of asset-holding.

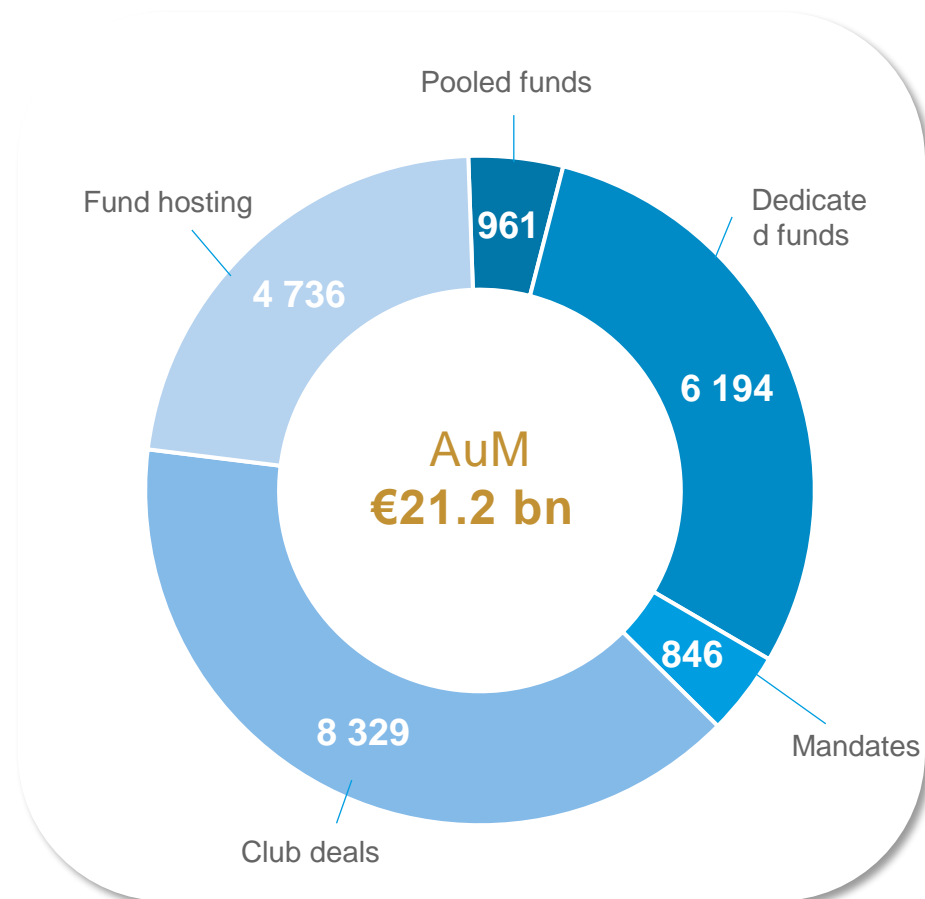


## INSTITUTIONAL ASSETS

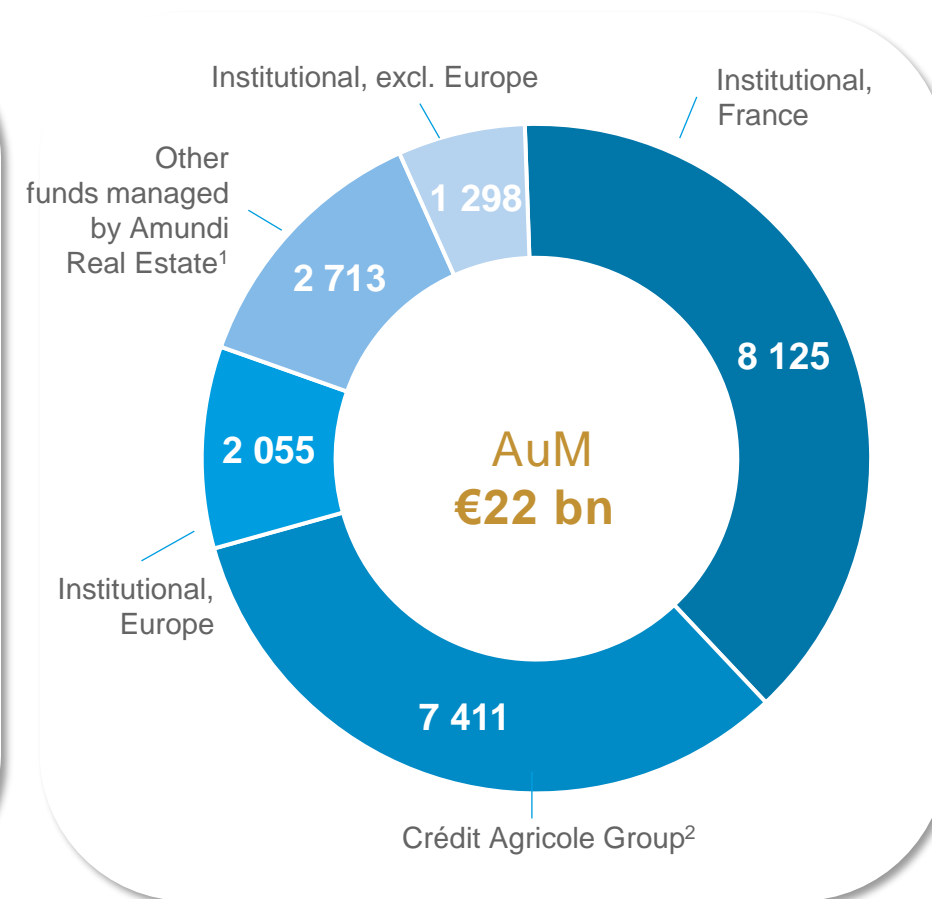
67 INSTITUTIONAL FUNDS  
UNDER MANAGEMENT

€21.2 bn  
of AuM

Assets under management  
by type of fund and services



Assets under management in M€  
by client group



Source: Amundi Real Estate, Data as of end December 2023

1. Funds: Opcimmo, Tangram and SCPI

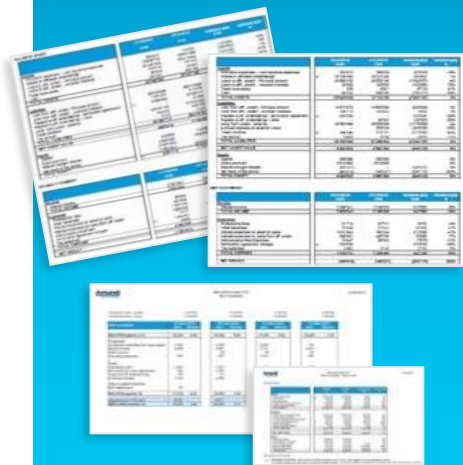
2. Crédit Agricole Group = Crédit Agricole Insurance



## FINANCIAL INFORMATION: QUARTERLY REPORT

D+45

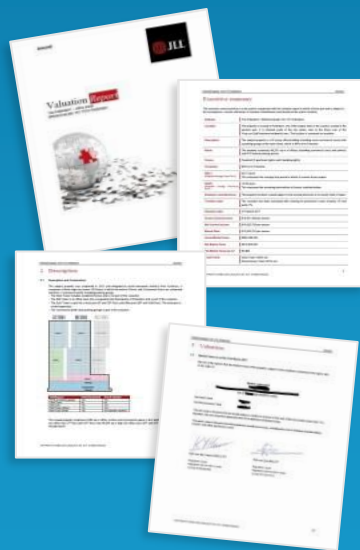
- > Calculation of the net asset value, consolidated financial statements
- > InREV adjustments, declarations of dividends distributed (twice-yearly), ratios



## FINANCIAL INFORMATION: QUARTERLY REPORT

D+45

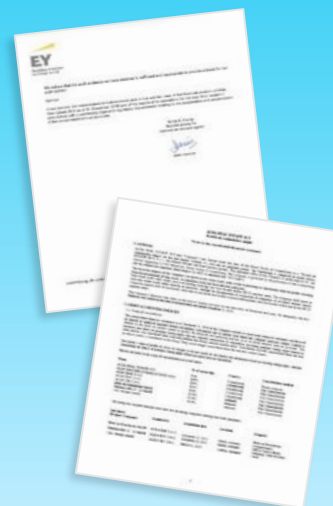
- Assessment reports, review of global markets, asset management report



## SUMMARY: REPORT ANNUAL

D+90

- Annual financial statements, analyses of the market and financial and real estate situation, update to business plan



## ANNUAL REPORT

D+120

- > Audited annual financial statements
- > Audit report





05

## OUR OFFER TO INDIVIDUAL CLIENTS



## RETAIL SOLUTIONS

Amundi Real Estate, first in capitalisation on the market for products open to individuals (SCPI and OPCI)<sup>(1)</sup>, offers an extensive range of asset diversification funds and solutions, meeting the specific needs of each client category: distributors, private banks and high-worth clients.

€7,918m

Assets managed  
in SCPI

-

Held at approx.  
20% in UC

€5,431 m

Assets managed  
in General Public  
OPCIs

-

Held at 99% in UC

€1,125 m

Assets managed  
via UC

-

100% UC

## FLAGSHIP PRODUCTS CURRENTLY BEING MARKETING

### GÉNÉPIERRE



#### Offices SCPI

Created: 1978

€793 m  
capitalisation

#### Composition:

- 162 assets
- TOF: 90.05%
- TRI 10-years: 5.72%
- TDVM 2023: 3.81%
- TDVM 2023 on subscription price on 01/08/2023<sup>(2)</sup>: 4.60%

### EDISSIMMO



#### Offices SCPI

Created: 1986

€3.6 bn  
capitalisation

#### Composition:

- 191 assets
- TOF: 89.91%
- TRI 10-years: 3.01%
- TDVM 2023: 3.77%
- TDVM 2023 on subscription price on 01/08/2023<sup>(2)</sup>: 4.38%

### RIVOLI AVENIR PATRIMOINE



#### Offices SCPI

Created: 2002

€3.4 bn  
capitalisation

#### Composition:

- 188 assets
- TOF: 89.57%
- TRI 10-years: 4.08%
- TDVM 2023: 3.56%
- TDVM 2023 on subscription price on 01/08/2023<sup>(2)</sup>: 4.06%

### OPCIMMO



#### OPCI

Created: 2011

€5.4 bn  
net asset

#### Composition:

- 108 assets managed directly in 9 European countries
- + 60% real estate assets / between 5% and 40% of financial assets
- €4.4 bn of real estate assets
- 2023 Performance: -11.84%

### TANGRAM



#### Multi-management UC

Created: 2019

€1 bn  
capitalisation

#### Composition:

- 4 assets held directly or via SCI
- 17 SCPI (excluding listed real estate)
- 2023 Performance: -12.97%
- Perf. since set up: -1.09%

### AMUNDI DELTA CAPITAL SANTÉ



#### Healthcare SCPI

Created: 2022

€39 m  
capitalisation

#### Composition:

- 2 assets
- TOF: 97.45%
- TRI 10-years: -
- TDVM 2023: 4.00%

### AMUNDI IMMO DURABLE



#### UC in Residential real estate

Created: 2021

€128 m  
capitalisation

#### Composition:

- 4 assets held directly
- 2022 Performance: +0,12%
- Perf. since set up: -0,58% (net)

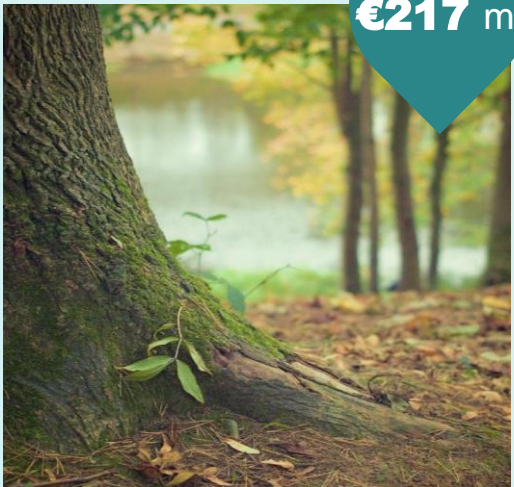


ASSET DIVERSIFICATION  
PRODUCTS



€70 m

Vineyard Land Group



€217 m

Forest  
Amundi Investissement  
Forestier

*60 forests,  
in 10 regions*

12,419 hectares

3,844 associates

Source: Amundi Real Estate, Data as of end December 2023aut



06

APPENDIX

### CORE/CORE+ AND EUROPEAN POSITIONED FUNDS

#### Amundi Immobilier Régions de France **AIRDF**



**OFFICES FRENCH REGIONS  
CORE/CORE+**

#### **New or recent office buildings in large cities in France, excluding Paris**

- > Sponsored by Amundi SCPIs
- > Target net TRI: 5 to 6%
- > GAV: €240m
- > Min. investment: €3m
- > Launch date: Q2 2018

#### Amundi Retail Prime Europe **ARPE**



**PAN EUROPÉEN RETAIL  
CORE/CORE +**

#### **Coré and Core+ retail assets in Europe**

- > Mainly in France
- > Mainly retail parks, ground floors of buildings
- > Target net TRI: 5 %
- > GAV: €386m
- > Launch date: Q2 2022

Source: Amundi Real Estate, Data as of end December 2023



## AN EXPERIENCED MULTIDISCIPLINARY TEAM



### MARC BERTRAND

CEO of Amundi Real Estate

Marc joined Amundi Immobilier in October 2020, joining from Group La Française, a leading French Property Management company, where he was also Managing Director since 2014. At La Française, Marc oversaw a team of 150 employees managing €23 billion in assets under management, which he increased by 220% during his tenure, bringing non-domestic and institutional clients to what was until then a predominantly commercial investment.

At La Française, previous roles included Global Head of Fund Management (2007-13) and Chief Financial Officer (2000-07).

Marc began his career at the French insurer GAN as a Financial Controller in charge of its real estate portfolio (1M m²).

Marc is a graduate of EDHEC Business School.



### ANTOINE AUBRY

Global Head of Fund Management

Antoine joined Amundi Immobilier in June 2023 as Global Head of Fund Management overseeing c. €42bn of assets.

Prior to joining Amundi Immobilier, Antoine held various positions at AXA IM Real Assets: Co-Head of Core Fund Management Strategies (from 2019 to 2023 - overseeing c. €14bn of assets), Senior Fund Manager (from 2012 to 2019 - overseeing €4bn of assets) and Head of Acquisitions for the French market (2006-2009).

Prior to joining AXA IM – Real Assets, Antoine held various finance and real estate positions at Société Générale. He has 20 years of experience in the real estate industry.

Antoine holds a master's degree in Real Estate from ESSEC.



### HUBERT JOACHIM

Head of Investments and Asset Management

Hubert is leading and managing the Investment and Asset Management division in Amundi Immobilier.

Senior Executive with 19 years' experience of real estate asset management. Extensive knowledge of global property markets, with a particular focus on European Markets.

Managing all steps in the real estate life cycle (sourcing, acquisition, asset management and disposal) with a team of 50 employees covering all asset sectors in 11 European countries for €23bn AUM.

Sole responsibility for more than €7.1bn for more than 70 projects with complete development and management responsibility, involving particular and strategic complex agreements.

Graduate of an Executive MBA of HULT International Business School – London, Master of Science of Quality Management (SUPMECA) and a Master of Science in Global Asset (SKEMA) Sophia-Antipolis.



### HÉLÈNE SOULAS

Chief Operating Officer  
Amundi Alternative and Real Assets

Hélène supervises the operations teams (Customer Services, Middle Office, IT Project, Reporting, etc.) of Amundi Real Assets Direction including Amundi Real Estate.

Hélène began her career at Crédit Lyonnais Bank Branch as Head of decentralised trading Room before joining Amundi in 2001 as Head of Client Servicing, then Head of Middle Office Stocks and Reporting RPSE and Subsidiaries. She became North ASIA COO based in Hong Kong.

In-depth knowledge of the operational and IT side of the Asian and French markets.

Hélène has a Doctorate Degree in Econometric DESS Méthodes Scientifiques de Gestion à Paris X Nanterre



### SANDRINE LAFON – CEYRAL, MRics

Chief Responsible Officer

Sandrine is overseeing the SRI strategy and policy for Amundi Real Assets.

Sandrine was previously Deputy Head of Investment and Asset Management within Amundi Real Estate.

Sandrine started her career in Asset Management at the CDC (Caisse des Dépôts et Consignations) in 1995, and then joined AEW Europe, in charge of retail assets. Since 2007, she has been in charge of asset management as well as the SRI monitoring within the real estate department.

Sandrine Lafon-Ceyral, MRics, holds a degree from Kedge Business School (EBP International) and the University of Humberside (UK) and a Master in wealth management and real estate from the Institut du Management du Patrimoine et de l'Immobilier (IMPI).

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The decision of the investor to invest in the promoted fund should take into account all the characteristics or objectives of the fund / there is no guarantee that ESG considerations will enhance a fund's investment strategy or performance. The information contained in this document is considered accurate as at March 2024. The data, opinions and estimates may be modified without notice

**Expected returns are not guaranteed and past performance is no guarantee of future results. Investments are subject to risks of loss of capital, liquidity and credit.**

**There is no guarantee that ESG considerations will enhance a fund's investment strategy or performance**

### **Amundi Asset Management**

Société par actions simplifiée, a portfolio management company approved by the Autorité des marchés financiers or "AMF" under number GP 04000036, whose registered office is located at 91-93 boulevard Pasteur, 75015 Paris - France - registered in the Paris Trade and Companies Register under number 437 574 452

### **Amundi Real Estate**

Société par actions simplifiée, an Asset Management Company approved by the Autorité des marchés financiers or "AMF" under no. GP 07000033, with capital of €16,684,660. Registered office is located at 91-93 boulevard Pasteur, 75015 Paris - France - registered in the Paris Trade and Companies Register under number 315 429 837 (RCS Paris).

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### **Edissimmo**

Société Civile de Placement Immobilier whose head office is located at 91-93 boulevard Pasteur - 75015 Paris. Registered with the PARIS RCS under number 337 596 530.

### **Rivoli Avenir Patrimoine**

Société Civile de Placement Immobilier whose head office is located at 91-93 boulevard Pasteur - 75015 Paris. Registered with the PARIS RCS under number 440 388 411.

### **Génépière**

Société Civile de Placement Immobilier whose head office is located at 91-93 boulevard Pasteur - 75015 Paris. Registered with the PARIS RCS under number 337 849 978.

### **Tangram**

Société Civile with variable capital whose head office is located at 91-93 boulevard Pasteur 75015 Paris, identified under the unique number 833 542 806 RCS Paris, has been declared as "Other FIA" with the AMF (Autorité des Marchés Financiers) on June 14, 2019 under number FDS64649 and authorized for marketing to professional investors in France by the AMF on July 24, 2019.

### **OPCIMMO**

The performance of OPCIMMO fluctuates depending on the real estate and financial markets. Recommended investment horizon of 8 years minimum. OPCIMMO directly or indirectly holds buildings whose sale requires delays which will depend on the state of the real estate market. SPPICAV (investment company primarily in real estate with variable capital) - AMF approval No. SPI20110014 dated 05/27/2011.

### **Amundi Immo Durable**

Civil company with variable capital whose head office is located at 91-93 boulevard Pasteur - 75015 Paris, identified under the unique number 900 387 846 RCS Paris, has been declared as an alternative investment fund ("AIF") with the AMF (Financial Markets Authority) on June 30, 2021 under number FDS70681 and authorized for marketing to professional investors in France by the AMF on August 13, 2021.

### **Amundi Investissement Forestier**

Prior to the delivery of the GFI subscription kit, the PRIIPS DIC must be given to the investor in accordance with the regulations in force. The information note, the statutes, the latest information bulletin and the latest annual report of GFI Amundi Investissement Forestier, as well as the subscription form, must be submitted prior to any subscription. The information note received visa no. 21-06 from the AMF (Financial Markets Authority) on December 14, 2021. It is available free of charge from your usual branch or from the Management Company. The Forestry Investment Group (GFI) is governed by articles L. 331-1 of the Forestry Code, by articles 1832 et seq. of the Civil Code, L. 231-1 et seq. of the Commercial Code, by articles L. 214-24 et seq., L. 214-86 et seq., R.214-176-1 to R. 214-176-7 of the Monetary and Financial Code, and articles 422-189 to 422-220 and articles 422-249-1 et seq. of the AMF General Regulations ("RGAMF").

### **Amundi Delta Capital Santé**

Société Civile de Placement Immobilier with variable capital with initial share capital of €761,700 and maximum statutory capital of €150,000,000 whose head office is located at 91-93 boulevard Pasteur - 75015 Paris. This SCPI is identified under the unique number 914 946 611 RCS Paris and received the visa from the AMF (Financial Markets Authority) on 05/07/2022 under number 22-09. Amundi Delta Capital Santé has been authorized for marketing to French investors since 05/07/2022.

**SA DELTAGER**, Management company with share capital of €240,000, registered with the Montpellier RCS n°378 684 914 and approved by the AMF on June 23, 2014 under N°GP-14 000017. Head office: 1231, avenue du Mondial 98 CS 79506 34961 MONTPELLIER Cedex 02.

### **Amundi Retail Prime Europe (ARPE)**

Société Civile with variable capital with minimum capital of €10,000 - 91-93 boulevard Pasteur - 75015 PARIS - 830 384 988 RCS PARIS.

### **Amundi Real Estate Regions of France (AIRDF)**

Société Civile with variable capital with minimum share capital of 1,200,000 euros - 91-93 boulevard Pasteur - 75015 Paris - 833 542 806 RCS PARIS

